



JIBIN THOMAS

BUSINESS DEVELOPMENT SPECIALIST

Near Al-Qusais, UAE

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Personal Information

Nationality - Indian
Passport - S5173206
Visa - Visiting
Sex - Male
Marital status - Single
Date of Birth - 06/07/1994
Languages Known -
English, Hindi, Malayalam and Tamil

SKILLS & STRENGTHS

Business Development Skills:

- Prospecting Skills
- Solving the problems
- Selling to Customer Needs
- Managing skills
- Presentation Skills

Computer proficiency:

- Photoshop CS6
- MS Office
Power Point, Excel,
Word

To work in an organization where culture of freedom and working for initiatives is ensured, facilitation my contribution through thought and action to the company's vision and thus achieve self-development by playing a significant role in building the organization

★ Core Competencies

- Communication
- Logistics & supply chain management
- Strategic planning
- Resource Allocation
- Client & staff relationship
- Product education
- Competitive intellect
- Solution selling
- Process improvement
- Problem Solving
- Team Leadership

WORK EXPERIENCE (2017-2018)

LEE Builders - Architects Engineers and Contracts

- Site Supervision
- Labor Management
- Checking Civil Drawings and Execute the work
- Work scheduling
- Preparing estimates for time and material cost
- Completing quality assurance

EDUCATION & TRAINING

Master's in Business Administration (MBA) | 2021

CMS INSTITUTE FOR MANAGEMENT STUDIES, BHARATHIAR UNIVERSITY, COIMBATORE- INDIA

Major electives – Logistics and Supply Chain Management and Human Resource Management

Bachelor in Civil Engineering 2019

MAR EPHRAEM COLLEGE OF ENGINEERING AND TECHNOLOGY – ANNA UNIVERSITY CHENNAI - INDIA

Projects Handled

- ASAP – Community Skill Park Construction from 2017 to 2018

References

Available upon request