



JIBIN KURIAN
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PROFESSIONAL SUMMARY

Accomplished sales manager offering 10 years of experience in manpower supply solutions. Good knowledge in UAE market stand dealing with all major contractors and all sales approaches and technique which establish trusting relationship, productive communications and keeping long term partnerships.

WORK HISTORY

SALES MANAGER 07/2018 – CURRENT

Boliva Concrete Carpenter Contracting LLC, Sharjah, United Arab Emirates

- Generated record sales by reworking client marketing calendars.
- Initiated and elevated new business opportunities by implementing effective networking strategies
- Recruited, interviewed and hired people who would add value, a positive attitude and knowledge to sales team.
- Managed 1.7 million sales portfolio monthly.

SALES EXECUTIVE 08/2016 – 06/2018

Classinox Metal Industries, Dubai, United Arab Emirates.

SALES EXECUTIVE 01/2011-05/2016

Stallion On Demand Manpower Supply, Dubai, United Arab Emirates

- Proactively identified and solved complex strategy problems that impacted sales management and business direction.
- Established and maintained client relationships through superb communication
- Documented daily work in lead development and successful sales.

EDUCATION

Media village college of commerce, Changanacherry, India 01/2007
Bachelor of Commerce: Accounts

FAMILY

Marital Status : Married
Father's Name: Kurian Cherian
Mother's Name: Jessy Kurian

SKILLS

Good Negotiator Good at working on pressure environment
Ability to convince client Self-disciplined
Quick learner Talkative
Good Computer Knowledge

ACHIEVEMENTS

Valid UAE Driving License
Awarded as Best Sales Executive