



ASHFAQ KHAN

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Summary

Entrepreneurial Business Development Manager passionate about building productive relationship with clients, partners and team members, New customer acquisition expert who emphasizes a mix of online and offline marketing strategies.

Talented Business Development Manager well -versed in identifying market trends and customer needs to create highly -targeted marketing campaigns.

Highly enthusiastic customer service professional with 9 years client interface experience.

Experience

Currently Working:

Business Development Manager

Real House Contracting Co. – Dubai UAE

Visiting new & previous Clients and Consultants, Brining new business, Coordination with clients & Consultants, follow up, Coordination with Engineers, finance and MD.

Contact Person: Mr. Zohaib 00971564110402/00971557219758/0097142208862

Business Development Executive

Mar 2014 to Mar 2015

Vanguard Management Consultant – Ajman UAE

Visiting to new clients and given them a presentation, Sending Proposals, follow ups, Closing deals, Coordinate with consultant, Training and Development to Marketing staff, Preparing policies for Telemarketing staff and outdoor marketing staff, Report to General Manager.

Contact Person: Mr. Ahsan Paracha 0097129438363/00971556019343/0097167414922

Driving Licenses

1. UAE, License
2. British, License
3. Pakistan, License

Accomplishment

Created strategies to develop and expand exiting customer sales, which resulted in a 70% increase in monthly sales.

Collaborated with prospective clients to prepare efficient product marketing strategies and drive business development.

Spearheaded all company –wide prospecting, marketing and closing endeavor.

Promoted from Sales Representative to Business Development Manager after one year of employment in UK.